## CONSOLIDATION BALANCE SHEET

Quarter 3/2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 1,973,427,023,773 | 1,661,290,278,489 |
| I. Cash and cash equivalents | 110 |  | 39,529,263,499 | 6,930,111,951 |
| 1. Cash | 111 |  | 39,529,263,499 | 6,930,111,951 |
| 2. Cash equivalents | 112 |  | - | - |
| II. Short-term financial investments | 120 |  | 34,482,609,450 | 11,688,443,950 |
| 1. Short-term investments | 121 |  | 34,809,654,050 | 11,688,443,950 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (327,044,600) |  |
| III. Receivables | 130 |  | 506,722,273,721 | 600,496,805,404 |
| 1. Trade accounts receivables | 131 |  | 421,158,957,913 | 499,581,225,109 |
| 2. Advances to suppliers | 132 |  | 44,784,107,699 | 17,862,679,975 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 |  | 41,395,163,459 | 83,402,301,744 |
| 6. Provision for short-term bad receivables | 139 |  | (615,955,350) | $(349,401,424)$ |
| IV. Inventories | 140 |  | 1,313,606,001,666 | 984,136,017,703 |
| 1. Inventories | 141 |  | 1,318,759,157,063 | 988,397,975,799 |
| 2. Provision for devaluation of inventories | 149 |  | $(5,153,155,397)$ | (4,261,958,096) |
| V. Other short-term assets | 150 |  | 79,086,875,437 | 58,038,899,481 |
| 1. Short-term prepaid expenses | 151 |  | 2,325,582,587 | 602,758,706 |
| 2. VAT deductible | 152 |  | 6,265,888,324 | 2,074,724,280 |
| 3. Tax and accounts receivable from State budget | 154 |  | 515,617,755 | 455,022,180 |
| 4. Other short-term assets | 158 |  | 69,979,786,771 | 54,906,394,315 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 753,846,245,898 | 515,012,949,181 |
| I. Long-term receivables | 210 |  | - |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 489,352,320,097 | 151,486,896,004 |
| 1. Tangible fixed assets | 221 |  | 392,783,382,243 | 106,201,076,891 |
| - Historical cost | 222 |  | 452,078,374,818 | 140,010,599,998 |
| - Accumulated depreciation | 223 |  | (59,294,992,575) | (33,809,523,107) |
| 2. Finance leases fixed assets | 224 |  | ------------ |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 52,802,770,569 | 11,089,891,840 |
| - Historical cost | 228 |  | 57,634,606,679 | 12,741,797,889 |
| - Accumulated depreciation | 229 |  | $(15,929,167)$ | (1,651,906,049) |
| 4. Construction in progress expenses | 230 |  | 43,766,167,285 | 34,195,927,273 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | 256,568,457,857 | 360,057,214,095 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 670,000,000 | 29,000,000,000 |
| 3. Other long-term investments | 258 |  | 255,898,457,857 | 331,057,214,095 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | - | - |
| V. Other long-term assets | 260 |  | 7,925,467,944 | 3,468,839,082 |
| 1. Long-term prepaid expenses | 261 |  | 6,647,554,394 | 2,851,839,082 |
| 2. Deferred income tax assets | 262 |  | - |  |
| 3. Others | 268 |  | 1,277,913,550 | 617,000,000 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 2,727,273,269,671 | 2,176,303,227,670 |
|  |  |  |  |  |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300= 310+330) | 300 |  | 1,923,419,668,707 | 1,482,306,045,897 |
| I. Short-term liabilities | 310 |  | 1,805,017,300,957 | 1,470,924,959,125 |
| 1. Short-term borrowing and debts | 311 |  | 1,377,996,466,629 | 1,024,757,802,056 |
| 2. Trade accounts payable | 312 |  | 298,828,672,140 | 402,605,494,357 |
| 3. Advances from customers | 313 |  | 85,550,157,326 | 13,865,914,440 |
| 4. Taxes and liabilities to State budget | 314 |  | 7,976,312,891 | 7,392,205,790 |
| 5. Payable to employees | 315 |  | 18,293,311,338 | 14,719,981,647 |
| 6. Payable expenses | 316 |  | 4,405,004,505 | 2,648,877,041 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |


| 9.----------------------------1 | 319 |  | 9,--------747,----22 | 4,-720,--764,-112 |
| :---: | :---: | :---: | :---: | :---: |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 2,080,428,306 | 214,219,682 |
| II. Long-term liabilities | 330 |  | 118,402,367,750 | 11,381,086,772 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 |  | 117,968,203,537 | 11,027,238,172 |
| 5. Deferred income tax | 335 |  | - |  |
| 6. Provision for unemployment allowance | 336 |  | 379,618,752 | 353,848,600 |
| 7. Provision for long-term liabilities | 337 |  | - |  |
| 8. Retained revenue | 338 |  | 54,545,461 |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 715,582,839,001 | 672,601,946,940 |
| I. Capital sources and funds | 410 |  | 715,582,839,001 | 672,601,946,940 |
| 1. Paid-in capital | 411 |  | 312,498,390,000 | 205,000,000,000 |
| 2. Capital surplus | 412 |  | 337,588,004,235 | 430,330,634,235 |
| 3. Other capital of owner | 413 |  | 3,212,548,834 | 3,212,548,834 |
| 4. Treasury stock | 414 |  | (612,965,000) | (3,210,000) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | 1,522,845,789 | (1,151,589,777) |
| 7. Investment and development fund | 417 |  | 6,292,508,698 | 6,152,120,739 |
| 8. Financial reserve fund | 418 |  | 3,834,300,888 | 3,767,885,039 |
| 9. Other fund belong to owner's equity | 419 |  | 12,804,443 | 8,963,110 |
| 10. Retained profit | 420 |  | 51,234,401,114 | 25,284,594,760 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 88,270,761,963 | 21,395,234,833 |
| TOTAL RESOURCES | 440 |  | 2,727,273,269,671 | 2,176,303,227,670 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods held under trust or for processing |  |  | 15,605,801,900 | 16,660,589,459 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 2,619,584,016 | 2,619,584,016 |
| 5. Foreign currencies: |  |  |  |  |
| + USD |  |  | $219,137.91$ | $269,756.25$ |
| + EUR |  |  | 1,037.83 | 6,195.04 |
| + JPY |  |  | 277,000.00 | 210,000-00 |
| +CNY |  |  | 17,175.00 |  |
| +------ |  |  | 45.00 |  |
| +-THB |  |  | 3,960.00 |  |
| 6. Subsidies of state budget |  |  | 0 | 0 |

## Truong Thanh Furniture Corporation

## CONSOLIDATION INCOME STATEMENT

Quarter 3/ 2010

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 436,017,662,911 | 597,429,855,896 | 1,314,334,616,251 | 1,221,847,291,925 |
| 2. Deductions | 02 |  | 268,320,948 | 180,074,126 | 19,524,349,490 | 1,354,850,994 |
| 3. Net sales and services | 10 |  | 435,749,341,963 | 597,249,781,770 | 1,294,810,266,761 | 1,220,492,440,931 |
| 4. Cost of goods sold | 11 |  | 347,598,927,279 | 553,500,892,450 | 1,042,034,748,800 | 1,089,024,738,638 |
| 5. Gross profit | 20 |  | 88,150,414,684 | 43,748,889,320 | 252,775,517,961 | 131,467,702,293 |
| 6. Financial income | 21 |  | 4,756,483,807 | 1,107,574,061 | 7,857,355,206 | 13,753,756,592 |
| 7. Financial expenses | 22 |  | 44,921,541,454 | 19,824,316,100 | 121,223,699,242 | 75,095,591,554 |
| Include: Interest expense | 23 |  | 42,874,115,242 | 18,692,243,509 | 115,453,178,856 | 69,735,974,070 |
| 8. Selling expenses | 24 |  | 5,908,634,779 | 5,235,121,488 | 18,549,123,251 | 15,165,409,338 |
| 9. General \& administrative expenses | 25 |  | 21,806,463,886 | 13,883,881,404 | 61,425,369,831 | 44,036,883,423 |
| 10. Net operating profit | 30 |  | $\mathbf{2 0 , 2 7 0 , 2 5 8 , 3 7 3}$ | $\mathbf{5 , 9 1 3 , 1 4 4 , 3 8 9}$ | 59,434,680,843 | 10,923,574,570 |
| 11. Other income | 31 |  | 795,410,408 | 4,392,683,232 | 2,845,847,363 | 9,667,060,251 |
| 12. Other expenses | 32 |  | 313,756,910 | 911,317,741 | 630,369,031 | 1,453,858,058 |
| 13. Other profit | 40 |  | 481,653,498 | 3,481,365,491 | 2,215,478,332 | 8,213,202,193 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40)$ | 50 |  | 20,751,911,870 | 9,394,509,880 | 61,650,159,175 | 19,136,776,763 |
| 16. Current corporate income tax expenses | 51 |  | 346,054,627 | 849,486,452 | 1,711,189,487 | 1,639,904,217 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax (60=50-51-52) | 60 |  | 20,405,857,243 | 8,545,023,428 | 59,938,969,688 | 17,496,872,546 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | - | - | - | - |
| 19. EPS (VND/share) | 70 |  | 605 | 421 | 2,310 | 856 |

## CONSOLIDATION CASH FLOW STATEMENT

Quarter 3/ 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year (5 companies) | Previous year ( 3 companies) |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 2,208,706,275,916 | 1,550,125,834,759 |
| 2. Cash paid for supplier | 02 |  | $(1,686,548,663,459)$ | (1,079,278,662,948) |
| 3. Cash paid for employee | 03 |  | (138,049,013,721) | $(82,480,142,028)$ |
| 4. Cash paid for interest | 04 |  | (114,385,220,895) | (69,735,974,070) |
| 5. Cash paid for corporate income tax | 05 |  | (7,411,241,708) | (12,332,709,227) |
| 6. Other receivables | 06 |  | 500,627,747,554 | 582,129,515,366 |
| 7. Other payables | 07 |  | (656,874,236,539) | (603,068,708,715) |
| 8. Cash received from the tax refund | 08 |  | 23,828,784,629 | 92,751,546,423 |
| 9. Cash paid for opening L/C | 09 |  | $(11,320,446,999)$ | (4,749,624,325) |
| Net cash provided by (used in) operating activities | 20 |  | 118,573,984,778 | 373,361,075,235 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (1,539,614,908) | (1,760,295,161) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asse | 22 |  | 751,000 | - |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | $(812,000,000)$ | (14,556,733,500) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 618,000,000 | 36,674,287,255 |
| 5. Cash paid for joining capital in other companies | 25 |  | (36,541,000,000) | (28,197,704,328) |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 2,305,724,928 | 2,386,371,667 |
| Net cash used in investing activities | 30 |  | (35,968,138,980) | (5,454,074,067) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  | - |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 5,900,000,000 | 500,000,000 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | $(1,430,000)$ | (3,210,000) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 1,300,252,129,831 | 1,382,105,445,061 |
| 4. Cash paid to principal debt | 34 |  | (1,332,076,119,455) | (1,754,686,190,852) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (22,436,947,550) | (23,115,535,000) |
| Net cash (used in) provided by financing activities | 40 |  | (48,362,367,174) | (395,199,490,791) |
|  |  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 |  | 34,243,478,624 | (27,292,489,623) |
| Cash and cash equivalents at beginning of year | 60 |  | 5,836,239,611 | 38,909,504,022 |
| Influence of foreign exchange fluctuation | 61 |  | (550,454,736) | $(56,141,352)$ |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 39,529,263,499 | 11,560,873,047 |

